

# Market Sustainability Plan

March 2024



# Background

- Market Sustainability and Fair Cost of Care Fund
  - Over 18 Home Care
  - Over 65 Care Homes
- Fair Cost of Care Consultation
- Annex B - October 2022
- Annex C - February 2023
- Market Sustainability Plan - March 2023

- [Fair Cost of Care – Bolton Council](#)



# Market Sustainability Plans

- The Market Sustainability Plans set out a three year plan detailing how the council will respond to pressures in the social care market and how the funding allocated as part of the Fair Cost of Care will be spent
- This represents our 12 month update following submission to ensuring we're implementing against our local plan
- Also, as part of this process we need to identify if there are any areas we need to adjust, such as changes in the market.



# Market Sustainability Plans

- Annex C is published on our website
- Sets out plans for each care market to address sustainability issues identified, including how fair cost of care funding will be used to address these issues over the next one to three years



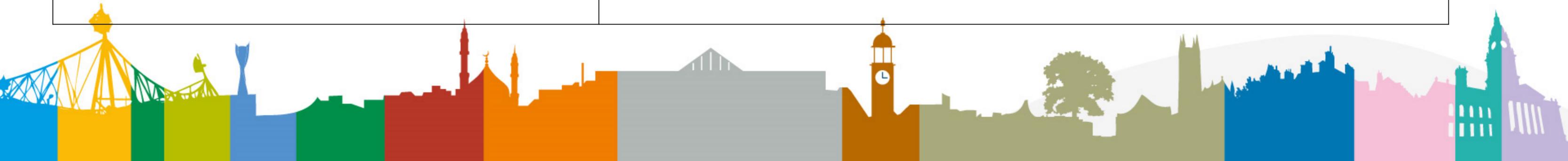
# Market Sustainability Plans – Years 1&2

Action	Update
Close the gap between current fee rates and a revised fee, subject to available funding	2023/4 - 13.96% increase in residential / 22.69% increase in nursing fees, 24/5 8.7% increase in residential, 8.25% increase in nursing, Homecare 23/4: 11.45% increase Lot 1 / 10.98% increase Lot 2 fees, 24/5 10.23% increase Lot 1, 10.13% Lot 2.
Consider (working with our providers) repeating the FCOC exercise to inform 23/24 budget setting.	Engagement with providers undertaken in November 2023, via financial returns and provider forums.
Implement the new Top Up Policy in Bolton.	Policy has been drafted now at consultation phase



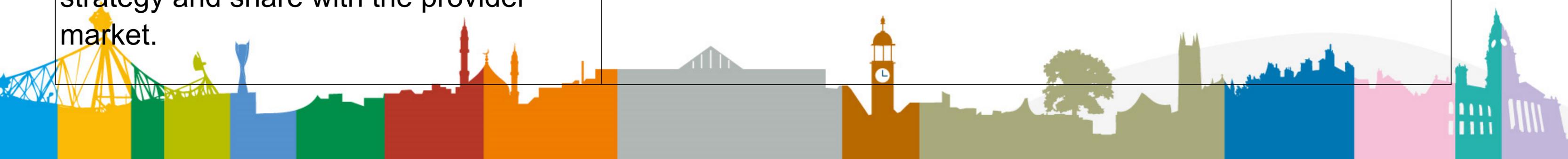
# Market Sustainability Plans – Years 1&2

Action	Update
<p>Continue to further develop (in partnership with providers), our system response to pressures linked to hospital discharge</p>	<p>In winter 22/23 we ran a winter pressure service for home care and the bridging service between hospital and long term home care provider.</p> <p>Following learning from our home care bridging service we further developed and expanded our reablement home support offer for home from hospital.</p> <p>Continued to commission via a block contract residential DTA beds</p> <p>New pilot of DTA in extra care housing, in partnership with landlord and Bolton Cares</p>



# Market Sustainability Plans – Years 1&2

Action	Update
Recruitment and retention: ‘deep dive’ market engagement	<ul style="list-style-type: none"> <li>• Providers were involved in development of the scope of a new ASC workforce strategy.</li> <li>• Seeking to support with training offer for providers</li> <li>• Ongoing support with international recruitment</li> </ul>
Continue to develop our local dialogue around the financial and workforce challenges faced by the sector, exploring innovative options where appropriate.	Ongoing work with quarterly provider meetings with providers
Develop our local ASC workforce strategy and share with the provider market.	Ongoing work for delivery later this year



# Market Sustainability Plans – Years 1&2

Action	Update
<p>Continue to build on our strength-based approaches locally, which will better support individuals, offering choice, control, and independence with a focus on Home First.</p> <p>Build on our strength-based approaches /support individuals, offering choice, control, and independence.</p>	<p>Proposals and funding agreed to develop a transformation programme for strengths-based practice and service transformation. Programme will start in April 2024 and be led by Principal Social Worker and Transformation Team.</p>



# Market Sustainability Plans – Years 1&2

<b>Action</b>	<b>Update</b>
Evaluate the Dementia Complex Needs DTA Test to Change Project, and further develop as appropriate.	A pilot was undertaken, this is currently undergoing evaluation.



# Market Sustainability Plans – Years 1&2

Action	Update
Home care: information gathered as part of FCOC will inform the redesign of the new service model	Currently underway as part of the development of the new Home Care tender, due to go live in Autumn 2024.
Mobilise the new Home Care contract.	Procurement was delayed, due to capacity issues, implementation to new deadlines.



# Market Sustainability Plans – Years 1&2

<b>Action</b>	<b>Update</b>
Revisit our Market Position Statements, ensuring that they still reflect the current market position, issues, risks, and opportunities locally.	Currently being refreshed, programmed for annual updates



# Market Sustainability Plans – Years 1&2

Action	Update
Pilot TEC initiatives to support service users' independence and our Home First principles.	To develop a Technology Enabled Care Strategy in 2024/25
Re-establish Strategic Provider Partnership Board and Co-Design Action Plan for care homes / home care.	Not yet achieved in care homes or home care
Develop our local information and advice offer	A project manager is being recruited to develop the new community information directory, replacing the current "My Life in Bolton" offer

